

Merchandise Report
End of Year
December 17,2018
Becky Adams

First I want to apologize for my report being late. Work is crazy right now. So in June I put in my resignation letter to be effective the end of the year or January board meeting. I know there has not been a lot of interest in the position so I will agree to stay on if the board will still have me until a suitable replacement can be found.

Sales continue to fall short of my goal. Two years in a row we are sitting around \$6500 in sales. Maybe that is a more realistic goal for yearly sales as opposed to \$8,000.

I have ordered new Judges Training Manuals and the Vet Management book, they should be here in January.

The last special order shirt promotion from November was pretty good. I will run it again in January for those who missed out and wanted one.

Royalties from Amazon are \$144.87 as of today for the year.

I plan on being at convention in Boise. I had already booked a booth for my personal business but I can also have some NPGA merchandise available in a booth next to mine. There are some older items that I will bring to liquidate (bumper stickers, cd roms, coffee mugs and Best of Memos).

Attached is an updated inventory list.