

NPGA SHOW COORDINATOR REPORT
JUNE, 2020

- There have been more shows cancelled in the past two months than have been entered. 27 shows have been cancelled with \$8460.50 loss in income (approx. 25%). Most of the shows are holding their credit over for a future show. We have issued a couple of refunds, for a total of \$630.00, and some of the payments were voided before being posted as income, to limit the number of refund checks written.
- Since sanction fees changed the first of April the credit amounts may cause some confusion. Some of the cancelled shows had paid for the MC classes, and some paid the administration charge to use their own ribbons. As the credit amounts are applied to future shows, and perhaps additional shows added to the same weekend there will be a discrepancy in the payment amounts. For example: one club paid to have 2 sanctioned shows with ribbon activation fees (\$313) indicating that they had 4 MC ribbons, that show was cancelled. Then they sent in a new form for a show in July with 3 complete doe/buck/wether sanctions indicating they wanted to use the previous credit and then pay an additional \$171.50. On the second form there is no indication that they have any MC ribbons. In this situation, I intend to send only 2 MC ribbons, rather than the 6 indicated on the second form. If there is too much confusion I will likely err on the side of the show.
- I have not ordered any ribbons for this year, due to the loss in revenue. We have less than 100 sets in any category, with the SR/resSR/JR/resJR doe the lowest at 72. I intend to put off the order as long as possible with the hope that the revenue will pick up in the next 6 months. If it is necessary to place an order in the fall, we may be able to go through 2021 without ordering any ribbons.
- I wrote instructions for the new sanction forms, fees and master champion changes for MEMO, the information portal and to include with each ribbon order.
- We have a total of 80 MC ribbons, 40 of which are owed to cancelled shows, and were purchased before the change in sanction fees. Providing master champion ribbons for each open doe and buck show is going to increase our ribbon costs 20 to 25%, perhaps more if they cannot be purchased with the greatest discount. Therefore, I am proposing that we discontinue providing MC ribbons. The ROA Coordinator sends the recipient of each MC leg a certificate and an additional one when they have obtained all three legs. These certificates are like the ones used for the wether program. (Agenda item submitted.)
- I am using a new postage program which is saving about 15% on postage through USPS.

Susan Seiler
NPGA Show Coordinator